Title: Policy & Marketing Specialist

Person in Position:

Responsible to: Executive Director

FLSA Status: Non-Exempt

Position Summary:

• Teacher Placement engagement and website ad sales

- Update all websites
- Database and online meeting event set-up
- Manage the association's state convention exhibit hall and coordinate sponsorships, program ads, and sponsored breakout session sales
- Invoicing
- Policy website updates, questions, and login/password assistance
- Format school district policy manuals and work with Director of Policy & Legal Services
- Assist with administrative search services

Qualifications:

- 1. Associate degree or equivalent qualification / experience.
- 2. Excellent communication and human relation skills.
- 3. Excellent multi-task/project management skills.
- 4. Must have computer experience in the Windows environment.
- 5. Experience or willing to learn web enabled database management.
- 6. Experience or willing to learn general bookkeeping procedures.
- 7. Must be able to work independently and collaboratively.

Essential Functions:

- 1. Provides marketing and policy services for the Association.
- 2. Generates billings, receipts and makes comparisons to ensure payments are accurate along with general bookkeeping duties.
 - a. Generates billings for workshops, meetings, seminars and conventions.
 - b. Receipts tracking.
 - c. Assists finance office in general office duties.
- 3. Performs the duties of Convention Exhibit Manager and all marketing for the annual convention.

- a. Oversees exhibitor relationships.
- b. Disseminates and maintains exhibitor contracts.
- c. Bills exhibitors and ensures that payments are received.
- d. Assigns exhibitor location and space based on contracts.
- e. Manages the exhibit hall both leading up to and the day of the event.
- f. Manages exhibitor database.
- g. Coordinates convention marketing.

Associated Functions:

- a. Follow ASBSD policies, procedures and staff operating principles.
- b. Make good use of Association resources.
- c. Able to work with confidential information.
- d. Able to sit and operate a computer for extended periods.
- e. Able to occasionally lift and/or carry materials or equipment over 40 lbs.
- f. Able to walk up and down stairs while lifting materials or equipment.
- g. Able to drive a vehicle.
- h. Perform other duties as assigned for the efficient and effective operation of the Association.

Knowledge, Skills and Abilities:

- a. Knowledge and/or willing to learn website design and function.
- b. Knowledge and/or willing to learn basic bookkeeping.
- c. Knowledge of applicable ASBSD, state and federal laws, rules and regulations.
- d. Able to communicate information clearly and concisely.
- e. Able to multi-task.
- f. Works cooperatively with ASBSD staff, members, stakeholders, and exhibitors.
- g. Maintains positive, optimistic attitude.

Terms of Employment: This employee is an at will employee.

Other: ASBSD reserves the right to change this job description for the efficient and effective operation of ASBSD.

Evaluation: Performance of this job will be evaluated in accordance with this job description, Association's accountability process, evaluation policy and Staff Operating Principles.

Revised: May 17, 2007; April 1, 2009; October 11, 2024; July 8, 2025